

**AIR TRAFFIC AND NAVIGATION SERVICES SOC. LTD
REPUBLIC OF SOUTH AFRICA**



**REQUEST FOR PROPOSAL: ATNS/IT/RFP0018/2023/24/VULNERABILITY
MANAGEMENT**

**APPOINTMENT OF AN EXPERIENCED SERVICE PROVIDER TO PROVIDE
MANAGED VULNERABILITY MANAGEMENT SERVICES AT ATNS FOR A
PERIOD OF FIVE (5) YEARS.**

VOLUME 1A

JULY 2023

The information contained within this document is confidential to ATNS in all respects and it is hereby acknowledged that the information as provided shall only be used for the preparation of a response to this document. The information furnished will not be used for any other purpose than stated and that the information will not directly or indirectly, by agent, employee or representative, be disclosed either in whole or in part, to any other third party without the express written consent by the Company or its representative.

APPOINTMENT OF AN EXPERIENCED SERVICE PROVIDER TO PROVIDE MANAGED VULNERABILITY MANAGEMENT SERVICES AT ATNS FOR A PERIOD OF FIVE (5) YEARS.	
RFP REFERENCE NUMBER:	ATNS/IT/RFP0018/2023/24/VULNERABILITY MANAGEMENT
CLOSING DATE OF TENDER / SUBMISSION OF BID:	15 August 2023
Compulsory Site Inspection	N/A
CLOSING TIME:	13h00, CAT (no late nor facsimile responses will be accepted)
BID VALIDITY PERIOD:	<ul style="list-style-type: none"> • 120 days (Commencing from tender closing date)
RETURNABLE DOCUMENTS	<ul style="list-style-type: none"> • Valid SARS pin • Valid B-BBEE certificate (SANAS approved) or Sworn Affidavit. • Latest CSD report • Fully completed and signed SBD forms.
DESCRIPTION:	APPOINTMENT OF AN EXPERIENCED SERVICE PROVIDER TO PROVIDE MANAGED VULNERABILITY MANAGEMENT SERVICES AT ATNS FOR A PERIOD OF FIVE (5) YEARS.

<p>DEPOSITED IN THE BID BOX SITUATED AT:</p>	<p>ATNS Company Limited, Eastgate Office Park, Block C, South Boulevard Road, Bruma,2298</p> <p>OR</p> <p>Should a bidder require to submit their documents online, they must send an email to Olwethuf@atns.co.za and copy tenders@atns.co.za to express their interest to do so.</p> <p>On the email Bidders must specify on the subject line – the tender number and description.</p> <p>A link will be shared with the Bidder upon receipt of their intention to submit a bid online.</p> <p>Deadline for requesting the link is 2 days before closing date, email sent after this deadline will not be attended to.</p>
<p>PROCUREMENT SPECIALIST:</p>	<p>Olwethu Fakude</p>
<p>E-MAIL:</p>	<p>olwethuf@atns.co.za</p>
<p>THE FOLLOWING PARTICULARS MUST BE FURNISHED (FAILURE TO DO SO SHALL RESULT IN YOUR BID BEING DISQUALIFIED)</p>	
<p>THE FOLLOWING PARTICULARS MUST BE FURNISHED (FAILURE TO DO SO SHALL RESULT IN YOUR BID BEING DISQUALIFIED)</p>	

BIDDING STRUCTURE

Indicate the type of Bidding/Biding Structure by marking with an 'X'	
Individual Bidder	
Joint Venture	
Consortium	
With Sub-Contractors	
Other	

If Individual:	
Name of Bidder	
Registration Number	
VAT Registration Number	
Contact Person	
Telephone Number	
Fax Number	
Cell Number(s)	
E-mail Address	
Postal Address	
Physical Address	

If Joint Venture or Consortium, indicate the name/s of the partners:	
Company Name	
Registration Number	
VAT Registration Number	
Contact Person	
Telephone Number	

E-mail Address	
Fax Number	
Postal Address	
Physical Address	

HAS AN ORIGINAL VALID TAX COMPLIANCE REPORT AND PIN BEEN SUBMITTED FOR CONSORTIUM, JOINT VENTURE AND/OR SUB CONTRACTORS	
YES	NO

PLEASE INDICATE THE TYPE OF YOUR COMPANY E.G. PRIVATE COMPANY OR CLOSED CORPORATION OR OTHER	
Indicate the Type of Company	

SIGNATURE OF BIDDER:

..... DATE:

.....

CAPACITY UNDER WHICH THIS BID IS SIGNED:

IMPORTANT NOTICE

The information contained herein, is given without any liability whatsoever to Air Traffic & Navigation Services Company Limited (ATNS) and no representation or warranty, express or implied, is made as to the accuracy, completeness, or thoroughness of the content of this Request for Proposal (RFP).

This RFP is for the confidential use of only those persons/companies who are participants of this RFP. Each recipient acknowledges that the contents of this RFP are confidential and agrees that it will not without the prior written consent of ATNS, reproduce, use or disclose such information in whole or in part, to any other party other than as required by law or other regulatory requirements.

The Bidder shall bear all costs incurred by him in connection with the preparation and submission of his Bid Response and for finalisation of the contract and the attachments thereof. ATNS will in no case be responsible for payment to the Bidder for these costs.

The Company reserves the right to reject any or all Bids, to undertake discussions with one or more Bidders, and to accept that Bid or modified Bid which in its sole judgment, will be most advantageous to the Company, price and other evaluation factors having been considered.

TABLE OF CONTENTS

1	GENERAL INFORMATION AND INSTRUCTIONS TO BIDDERS	8
1.1	Background and Introduction.....	8
1.2	Purpose of the Bid	11
1.3	Scope of Work	11
1.4	Duration of appointment	13
1.5	Acquisition strategy.....	13
2	GENERAL BID INSTRUCTIONS AND ADMINISTRATIVE REQUIREMENTS	13
2.1	Correspondence during Bid Period.....	13
2.2	Failure to Adhere to Instructions	14
3	BID SUBMISSION CONDITIONS AND INSTRUCTIONS.....	16
3.1	FRAUD AND CORRUPTION	16
3.2	CLARIFICATIONS/ QUERIES	16
3.4	SUBMITTING BIDS	17
3.4	LATE BIDS.....	18
3.5	NEGOTIATION AND CONTRACTING.....	18
3.6	REASONS FOR REJECTION	19
3.7	CANCELLATION OF BID.....	19
3.8	CONTRACT TERMS	19
3.9	DISCLAIMER.....	20
4	Evaluation Processes	20
4.1	Compliance with Minimum Requirements Criteria	20
4.2	Technical Mandatory Requirements, Price and Preference Points	20
4.3	Preferential Procurement Reform	21
4.4	Bid EvaluationResponse.....	22
5	SBD Forms	33

1. GENERAL INFORMATION AND INSTRUCTIONS TO BIDDERS

Background and Introduction

The Air Traffic and Navigation Services (ATNS) Company of South Africa is the major provider of air traffic management, communication, surveillance, navigation and associated services (including training) within South Africa. ATNS manages 10% of the world's airspace.

Standing strong with over 1100 employees, ATNS strives to continuously provide safe airspace, orderly, expeditious and efficient management of Air Traffic Management services. The company operates at 21 aerodromes within the country, including OR Tambo, Cape Town and King Shaka International Airports.

In the rest of the African Continent, ATNS provides amongst others the Aeronautical Satellite Communication (VSAT) networks.

This service extends from Cape to Cairo interconnecting more than 33 states in Africa and Middle East. Other services include ATS and technical training, WGS 84 surveys, airspace design, AIP documentation, billing and consultancy services.

Vision

ATNS's Vision is to be the preferred supplier of air traffic management solutions and associated services to the African continent and selected international markets.

Mission

Our Mission is to provide safe, expeditious and efficient air traffic management solutions and associated services, whilst ensuring long-term economic, social and environmental sustainability.

- Our business is driven through our embedded Values, being:
 - Accountability
 - Safety and customer service
 - Continuous improvement and innovation
 - Employee engagement and development
 - Fairness and consistency

➤ Open and effective communication

The Air Traffic and Navigation Service Company Limited (ATNS) is a State-Owned Company (SOC), established in 1993 in terms of the ATNS Company Act (Act 45 of 1993) to provide air traffic management solutions and associated services on behalf of the State. These services accord with International Civil Aviation Organisation (ICAO) standards and recommended practices, and the South African Civil Aviation Regulations and Technical Standards. As an air navigation services provider (ANSP), ATNS is governed by the nation's legislative and administrative framework.

ATNS is also a commercialised ANSP operating on the “user pays” principle that relies on current revenues and debt funding for its operational and capital expenditure requirements.

Our business offerings are divided into Regulated and non-regulated activities:

Regulated Business

At present 90% of ATNS's revenue is facilitated through its regulated business:

Air navigation services and infrastructure

The principal activities of ATNS's regulated business encompass the planning, operating and maintenance of safe and efficient air traffic management services in the airspace for which the State is responsible. Airspace infrastructure consists of the following main components:

- Communications, navigation and surveillance (CNS) infrastructure.
- Auxiliary aviation services, such as aeronautical information publications, flight procedure design and aeronautical surveys.
- Air traffic management.

ATNS's infrastructure development is informed by user expectations and regulatory requirements at a global level; as well as the needs of the air traffic management (ATM) community and new enabling technologies.

Air traffic service charges

As a monopoly service provider, ATNS is regulated economically by the Economic Regulating Committee (RC) that is a statutory body formed and appointed by the

Shareholder, the Department of Transport (DoT). The RC is empowered by the ATNS Company Act (Act 45 of 1993) to issue permission to ATNS. The permission regulates the increase in specified tariffs that ATNS can issue and lays down minimum service standards requirements for the regulated business. ATNS is, through the permission, authorized to levy air traffic service charges on users (aircraft operators) for the use of air navigation infrastructure and/or the provision of an air traffic service. The permission has a five-year life span.

Training institution

ATNS runs a successful training institution as a division within the Company, namely: the Aviation Training Academy (ATA). The ATA provides a full range of air traffic services training, technical support training and related training to delegates in South Africa and the broader African continent in the disciplines of engineering, air traffic services and management. The ATA is an ISO9001:2000 accredited institution and has international cooperation agreements in place with partners, enabling the academy to maintain mutually beneficial partnerships in the presentation and accreditation of international courses in air traffic services (ATS). The ATA is a world-renowned academy, and in both 2012 and 2013 was formally recognized as the International Air Transport Association (IATA) Worldwide Top Regional Training Partner.

Non-Regulated Business

ATNS's non-regulated business currently contributes 10% of the Company's revenue. The non-regulated business encompasses a long-term strategy to facilitate regional expansion through a subsidiary vehicle presently known as "ATNS International". ATNS International will enable the Company to take a more robust and agile stance in the non-regulated business market without posing undue risks to its regulated market and Shareholder. It will also enable ATNS to enter into joint ventures and partnerships with external suppliers so that the Company can harness more valuable market opportunities and extend its regional influence and reach.

Additional information is available on ATNS website – www.atns.co.za

2. PURPOSE OF THE BID

2.1 Project Overview

ATNS invites Bidders to Bid for the appointment of an experienced service provider for the deployment of a managed Vulnerability Management System for a period of 5 years.

The successful Bidder shall also be able to, and be capable of, providing post-warranty support services for the installed software through a Service Level Agreement to be agreed upon between the successful bidder and ATNS for a period of five (5) years.

2.2 Purpose of the RFP

The successful service provider shall be required to implement and provide support, maintenance, and managed services for the ATNS Vulnerability Management System (VMS) for a period of five (5) years.

The VMS must provide the following functions:

- **Asset Discovery and Inventory:** The VMS scans the network to identify and catalogue all devices and assets, including servers, workstations, network devices, and applications.
- **Vulnerability Scanning:** The VMS shall conduct automated vulnerability scans on identified assets to detect known vulnerabilities and misconfigurations utilizing various scanning techniques, such as authenticated and unauthenticated scanning.
- **Vulnerability Assessment:** The VMS shall assess the severity and impact of identified vulnerabilities based on established risk criteria, assigning risk scores to prioritize vulnerabilities for remediation.
- **Patch Management Integration:** The VMS must integrate with patch management systems to correlate identified vulnerabilities with available patches.
- **Remediation Workflow Management:** The VMS shall provide capabilities to manage the end-to-end vulnerability remediation process by tracking and

assigning tasks to IT personnel responsible for addressing vulnerabilities.

- Reporting and Analytics: The VMS shall generate comprehensive reports and analytics on the vulnerability landscape within the organization.
- Continuous Monitoring: The VMS shall support continuous monitoring to proactively detect new vulnerabilities and changes in the security posture.
- Compliance Management: The VMS must assist in documenting vulnerability management processes and evidence for audits.
- Policy and Configuration Management: The VMS shall allow ATNS to define and enforce security policies and configuration baselines. It can assess the alignment of systems with established security standards, identify deviations, and recommend corrective actions.
- Vulnerability Intelligence: The VMS shall have up-to-date vulnerability databases and feeds to stay current with the latest security vulnerabilities and patches.

3. BID INSTRUCTIONS AND ADMINISTRATIVE REQUIREMENTS

Correspondence during Bid Period

All correspondence, during the Bidding period in connection with the Bid Documents, shall be made as follows:

3.1.1 All correspondence to ATNS shall be in writing and addressed to:

Procurement Specialist: Olwethu Fakude – olwethuf@atns.co.za and copy tenders@atns.co.za

3.1.2 All correspondence shall be made as follows:

Ref No: **ATNS/IT/RFP0018/2023/24/VULNERABILITY MANAGEMENT**

Date : Day Month Year:

To : ATNS Company Ltd:

From : Name of Bidder:

Subject: **ATNS/IT/RFP0018/2023/24/VULNERABILITY MANAGEMENT**

All correspondence may be sent by email to olwethuf@atns.co.za and copy tenders@atns.co.za

3.1.3 Preparation of Bid

The Bid shall be delivered as a complete submission, which shall comprise of:

- **Parcel A - Commercial Proposal; Financials and Price Structure (Response to Volume 1A, and 1C); and**
- **Parcel B - Technical Proposal (Response to Technical Specifications Volume 2, 3 and 4)**

Parcel A - Commercial Proposal; Financials and Price Structure. - labelled and tabbed as per index.

Parcel A Index	Requirement	Comply	Do not comply
GCC	Bidders' acceptance of the National Treasury General Conditions of Contract (initialled at the bottom of all pages as acceptance)		
Volume 1 A	South African companies shall submit certified copy of a valid B-BBEE Status Level Verification Certificate from SANAS and or valid EME Sworn Affidavit certified by the commissioner of oath.		
Volume 1 A	Is the tender divided into commercial and technical submissions?		
Volume 1 A	Bidders shall submit a complete and signed SBD Forms		
Volume 1 A	South African companies shall submit their: <ul style="list-style-type: none"> • Central Supplier Database summary reports 		

	<ul style="list-style-type: none"> • Tax Clearance PIN • ID copies of members/directors • Banking Details and • Company registration docs 		
Volume 1 C	Pricing Schedule (in a separate envelope)		

Parcel B Functional Proposal: Response to the Scope – labelled and tabbed as per Volume 2, 3 and 4-in one document.

Parcel B Index	Technical Proposal	Confirm Submission with X
B1	Technical Specifications	
B2	Project Management Specifications.	
B3	Logistic Support Specifications	

TENDER AND SITE BRIEFING SESSIONS

3.1.4 Any clarification required by a bidder regarding the meaning or interpretation of the Terms of Reference, or any other aspect concerning the bid, is preferably to be requested at the briefing session. Bidders are advised to study this document before joining the session and to have all their questions ready.

BID SUBMISSION CONDITIONS AND INSTRUCTIONS

CONDITIONS AND INSTRUCTIONS THAT BIDDERS NEED TO TAKE NOTE OF

FRAUD AND CORRUPTION

- 3.1.5 All providers are to take note of the implications of contravening the Prevention and Combating of Corrupt Activities Act, Act No 12 of 2004 and any other Act applicable.

CLARIFICATIONS/ QUERIES

Any clarification required by a bidder regarding the meaning or interpretation of the Terms of Reference, or any other aspect concerning the bid, is to be requested in writing by completing Form of Questionnaire and email to olwethuf@atns.co.za and copy tenders@atns.co.za not later than 12:00 CAT on the 8th of August 2023. A reply will be published on the ATNS website www.atns.co.za under the Tenders section. The bid reference number should be mentioned in all correspondence. Telephonic requests for clarification will not be accepted. If appropriate, the clarifying information will be made available to all bidders by e-mail only.

SUBMITTING BIDS

- 3.1.6 Bidders are now permitted to submit their documents either online or hard copies. Should a bidder require to submit their documents online, they must send an email to olwethuf@atns.co.za and copy tenders@atns.co.za to express their interest to do so. A link will be shared with the supplier for uploading the documents on a secure online portal. On the email Bidders must specify on the subject line – the tender number and description.
- 3.1.7 In case submitting hard copies, Bids shall be submitted in two separate Parcels A and B, each parcel shall contain; 1 (one) original and One (1) copy and One (1) soft copy (PDF format) on a movable storage medium (USB), each sealed and addressed in accordance with the following requirements, The name and address of the Bidder; and the Bid Number
- 3.1.8 The closing date of the Bid indicated on the envelope.
- 3.1.9 A Cover Letter, signed by the authorised representative of each member of the Bidding Entity, Consortium or Joint Venture, which shall contain:

- 3.1.10 List of Bid Proposal Documents and an Index of the contents therein;
- 3.1.11 Particular points to which the Bidder wishes to draw the Company's attention in his Commercial Proposal and Technical Proposal.
- 3.1.12 The parcels shall not contain documents relating to any Bid other than that shown on the envelope.
- 3.1.13 Within each parcel, each document shall be individually packaged in a sealed envelope, assigned an identification number and clearly marked with either the designation "Original" or "Copy", as applicable. When referencing another related document this identification number shall be indicated. Each document which is a copy shall be marked and numbered as "Copy 1/2".
- 3.1.14 All Bid Response documents to be submitted shall be hand delivered to the Company not later than the time and date specified on this document.
- 3.1.15 No Bids forwarded by telegram, telex, facsimile will be considered. Pricing must be submitted in a separate sealed envelope in Parcel A as Volume 1C.
- 3.1.16 The original copy **MUST BE SIGNED IN BLACK INK** by an authorised employee, agent or representative of the Bidder and initialized on each page of the Bid Response.
- 3.1.17 Bid responses sent by post or courier must reach this office at least thirty-six (36) hours before the closing date as specified, to be deposited into the Bid Box. Failure to comply with this requirement will result in the proposal/Bid response being treated as a "late proposal/response" and will not be entertained.

- 3.1.18 The Bid Documents shall be hand delivered to:

ATNS Company Limited,
Eastgate Office Park, Block C,
South Boulevard Road,
Bruma,
2298

South Africa;

- 3.1.19 No later than 13:00 CAT on 15 August 2023, Central African Time at which time the Bid Proposals will be collected.
- 3.1.20 Bidders should allow time to access the premises due to security arrangements that need to be observed.
- 3.1.21 Should a bidder require to submit their documents online, they must send an email to olwethuf@atns.co.za and copy tenders@atns.co.za to express their interest to do so. On the email bidders must specify on the subject line – the tender number and description. A link will be shared with the supplier for uploading the documents on a secure online portal. **Deadline for requesting the link is 2 days before closing date, email sent after this deadline will not be attended to.**

LATE BIDS

- 3.1.22 Bids received late shall not be considered. A bid will be considered late if it arrived even one second after closing time or any time thereafter. The tender (bid) box shall be locked at exactly 13:00 CAT and bids arriving late will not be considered under any circumstances.
- 3.1.23 Bids uploaded after closing date and time online will not be considered.

NEGOTIATION AND CONTRACTING

- 3.1.24 ATNS have the right to enter into negotiation with one or more bidders regarding any terms and conditions, including price(s), of a proposed contract.
- 3.1.25 ATNS shall not be obliged to accept the lowest of any quotation, offer or proposal.
- 3.1.26 Under no circumstances will negotiation with any bidders constitute an award or promise / undertaking to award the contract.

REASONS FOR REJECTION

- 3.1.27 ATNS shall reject a proposal for the award of a contract if the recommended bidder has committed a proven corrupt or fraudulent act in competing for the particular contract.
- 3.1.28 ATNS may disregard the bid of any bidder if that bidder, or any of its directors:
- 3.1.29 Have abused the SCM system of ATNS.
- 3.1.30 Have committed proven fraud or any other improper conduct in relation to such system.
- 3.1.31 Have failed to perform on any previous contract and the proof exists.
- 3.1.32 Such actions shall be communicated to the National Treasury.

CANCELLATION OF PROCUREMENT PROCESS

- 3.1.33 This procurement process can be postponed or cancelled at any stage.

CONTRACT TERMS

- 3.1.34 Whilst ATNS have taken every reasonable step to ensure the accuracy of this brief, the Company accepts no liability in relation to the accuracy of any representation made. Bidder should accept that their Bid response is on the basis and reliance of its own judgment and information. ATNS reserves the right to vary the scope and terms as described in this document although variation is not anticipated at this time. If any variation does take place Bidder will be advised as soon as possible.
- 3.1.35 The successful Bidder will be engaged subject to acceptance of a contract containing the standard Terms and Conditions as given in GCC. The contract contains standard clauses including a retention clause for non-satisfactory completion, breach of contract and confidentiality clauses and a requirement for the Bidder to have adequate professional indemnity insurance. All Bidders must

bear in mind that if circumstances dictate, ATNS reserves its right to withdraw from any commitments that will be entered into within this statement of work.

3.1.36 All documentations will be the property of ATNS.

DISCLAIMER

3.1.37 The Bidder shall bear all costs incurred by him in connection with the preparation and submission of his Bid Response and for finalization of the contract and the attachments thereof. ATNS will in no case be responsible for payment to the Bidder for these costs.

3.1.38 The Company reserves the right to reject any or all Bids, to undertake discussions with one or more Bidders, and to accept that Bid or modified Bid which in its sole judgment, will be most advantageous to the Company, price and other evaluation factors having been considered.

BIDDERS MUST TAKE NOTE OF THE EVALUATION PROCESS THAT WILL BE FOLLOWED

EVALUATION PROCESS

COMPLIANCE WITH MINIMUM REQUIREMENTS CRITERIA

3.1.39 All bids duly lodged as specified in this Request for Bid will be examined to determine compliance with bidding requirements and conditions. Bids with deviations from the requirements / conditions, will be eliminated from further consideration.

TECHNICAL REQUIREMENTS, PRICE AND ATNS SPECIFIC GOALS

3.1.40 All remaining bids will be evaluated as follows:

3.1.41 **The First stage:** Bids will be evaluated first for Administrative Requirements.

3.1.42 The Second stage, Bids will be evaluated for Mandatory Technical Requirements. During this stage, Tender response documentation will be evaluated against compliance to the Mandatory documents required. Failure to submit Mandatory documents will result in disqualification.

3.1.43 The Third stage, Bids will be evaluated for Functionality. Bidders will be considered further if they achieve the minimum prescribed qualifying score for functionality. Bidders that fail to achieve the minimum qualifying score of **85%** will be disqualified and not evaluated further.

3.1.44 The Fourth stage: bids will be evaluated in terms of the ATNS' Procurement Policies and Procedures using the 80/90:20/10-point system. 80/20 points will be awarded for **price** and 20/10 points for **ATNS specific goals claimed**.

3.2 Evaluation for Price and ATNS specific goals, Tender will be evaluated in terms of the ATNS' Procurement Policies and Procedures using the 80/90:20/10-point system. 80 or 90 points will be awarded for price and 20/10 points for ATNS specific goals claimed.

PRICE	80/90
ATNS SPECIFIC GOALS	20/10

B-BBEE rating certificates are applicable, and points will be allocated in terms of the ATNS specific goals as indicated in the table below. Bidders must submit valid B-BBEE Certificates, requested declarations, utility statements and any other supporting information that may be required to claim ATNS specific goals.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system in the provided SBD 6.1 attached.

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 or 90/10 system)	Number of points claimed (80/20 or 90/10 system)
-------------------------------------------------------------	-------------------------------------------------------	-----------------------------------------------------

	(To be completed by the organ of state)	
51% Black Owned Suppliers (Section 2(1)(d)(i) of the PPPFA)	20/10	(To be completed by the tenderer in SBD 6.1 attached)

This This RFP will be evaluated according to the above on ATNS specific goals. Failure to submit supporting documents may result to a bidder being allocated zero (0) points. Bidders are required to claim ATNS specific goals in the provided **SBD 6.1** attached.

Bid Response Evaluation

3.2.1 The evaluation of responsive Bids shall be conducted by a panel appointed by the Company following a three-stage process as follows:

3.2.2 First Stage: Administrative Requirements

3.2.2.1 During this stage Bid response documents will be reviewed to assess adherence to submission instructions.

Second Stage: Technical Mandatory Requirements

During this stage Bid response documentation will be evaluated against compliance to the Technical Specifications. The Technical Mandatory Requirements are listed below, it is important that you submit all the documentation requested below or you will be disqualified. FAILURE TO SUBMIT ANY OF THE BELOW MANDATORY DOCUMENTS WILL RESULT IN A DISQUALIFICATION AND BIDDER WILL NOT BE EVALUATED FURTHER.

1. Mandatory Requirement	Comply / not Comply
The service provider shall provide reference(s) to demonstrate their expertise, experience, and capacity in providing managed vulnerability management services. Reference letters from at least 3 enterprise clients confirming that the supplier has provided a managed vulnerability management service within the last 5 years are required.	

The bidder must provide at three reference letters from enterprise clients confirming that the bidder has provided a managed vulnerability management service. The reference letters must be on the referee's letterhead, be signed and should have the referee's contact details for verification purposes.

2. Mandatory Requirement	Comply / not Comply
The service provider shall provide proof that they are certified to implement and support the vulnerability management system. OEM Certificate(s) or letter(s) of authorization from the OEM(s) which clearly details the products/activities the supplier is authorized and qualified to undertake shall accompany the proposal. The OEM certificate or letter should have not be older than 12 months.	
The bidder must provide a copy of OEM Certificate(s) or letter(s) of authorization from the OEM(s) which clearly details which products/activities the supplier is authorized and qualified to undertake.	

3. Mandatory Requirement	Comply / not Comply
The solution must be able to perform agentless, network-based vulnerability scan all versions of Windows from server 2003 versions and later, MacOS, Linux (RHEL 2.6.32, Linux 5.2.3 Db1.10, Debian 3.6.39, ubuntu 18.04 LTS) operating systems versions and later and Microsoft Azure cloud platform.	
The bidder must provide documentation that proves their product can scan all versions of Windows, MacOS, Linux and Microsoft Azure cloud platform.	

The Third stage: Functional Evaluation

During this stage Bid response documentation will be evaluated against compliance to the Functional Specifications.

The bidder is encouraged to note that each requirement contains a certain weight according to its importance. The total sum of the weights is 100% and there is a set functional threshold of 85% that the bidder should meet to proceed to the next stage of the evaluation process.

The relative weighting of the Functional and Technical Evaluation criteria is summarised and explained below, and The Service provider is required to provide proof for each of the criteria listed below.

Section.	Weight
Vulnerability Scanning	40%
Managed Services	9%
Reporting	15%
Technical Requirements	14%
System Documentation, Manuals and Testing	2%
Testing	2%
Security Requirements	8%
Training	2%
Licensing, maintenance, and support	5%
Project Management Requirements	3%
Total	100%
Overall Threshold	85%

SPECIFICATION	WEIGHT	EVALUATION CRITERIA
A. TECHNICAL SPECIFICATIONS		
For the requirements below, the bidder shall describe in detail how the system works and how they comply with each requirement. The bidder shall provide system screenshots or point to the relevant section in the documentation, and where possible, include relevant page numbers and paragraphs.		
Vulnerability Scanning	[40]	

<p>The vulnerability management system must have automated asset discovery and inventory capabilities.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows all operating systems, firmware, and applications it can scan.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	2	<p>C – 2 NC - 0</p>
<p>The vulnerability management system must provide an ability to scan the network for vulnerabilities using authenticated and non-authenticated scanning methods.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	1	<p>C - 1 NC - 0</p>
<p>The vulnerability management solution must be able to catalogue and group assets according to site, OS family, device type and other criteria provided by ATNS.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p>	2	<p>C – 2 NC – 0</p>

<p>All requirements met – [C] No requirements met – [NC]</p>		
<p>The vulnerability management system must allow searching and filtering for devices by IP address, hostname, operating system, and asset group.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	2	<p>C – 2 NC – 0</p>
<p>The vulnerability management system must allow for flexible and configurable scan scheduling options. This includes the ability to perform regular, automated scans at defined intervals and the option to schedule scans during maintenance windows or off-peak hours to minimize disruption.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	1	<p>C – 1 NC -0</p>
<p>The vulnerability management system must be able perform web application and web server vulnerability scans with abilities to uncover OWASP top 10 and other vulnerabilities.</p>		

<p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	2	<p>C – 2 NC – 0</p>
<p>The vulnerability management system must be able to scan applications for security vulnerabilities during development and security testing using methods like Dynamic Application Testing (DAST) and Static Application Testing SAST.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	2	<p>C – 2 NC – 0</p>
<p>The vulnerability management system must be able to scan SOAP AND REST web services for security vulnerabilities.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p>	2	<p>C – 2 NC – 0</p>

<p>All requirements met – [C] No requirements met – [NC]</p>		
<p>The vulnerability management system must be able to incorporate compliance rules based on regulations and standards (CIS benchmarks and NIST) in the assigning vulnerability scores and prioritization.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] Some of the requirements met – [PC] No requirements met – [NC]</p>	2	<p>C – 2 PC – 1 NC – 0</p>
<p>The vulnerability management solution must be able to automatically start a vulnerability scan on discovery of a new device on the network.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	2	<p>C – 2 NC – 0</p>
<p>The vulnerability management system must incorporate threat intelligence feeds into vulnerability scoring, risk, and prioritization.</p>	2	

<p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>		<p>C – 2 NC – 0</p>
<p>The vulnerability management system must be able to discover blacklisted applications installed on assets.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	1	<p>C – 1 NC – 0</p>
<p>The vulnerability management system shall have up-to-date vulnerability databases and feeds to stay current with the latest security vulnerabilities and patches to ensure that the system has access to the most comprehensive and accurate vulnerability information.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement and the name of the vulnerability databases they use.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	2	<p>C – 1 NC – 0</p>

<p>The vulnerability management system must have capabilities to run scan per asset group, per site or by IP address ranges.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	2	<p>C – 2 NC – 0</p>
<p>The vulnerability management system must be able to automatically patch vulnerabilities by integrating with ATNS patching system.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	2	<p>C – 2 NC – 0</p>
<p>The vulnerability management system must be able to perform safe scans for fragile devices using passive scanners.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C]</p>	2	<p>C – 2 NC – 0</p>

No requirements met – [NC]		
<p>The vulnerability management system must provide functionality to manage scan speed and resource usage such as but not limited to maximum retries, timeout intervals, scan delays etc.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	2	C – 2 NC – 0
<p>The vulnerability management system shall be able to automatically pause scheduled scans if unable to complete within the predefined durations.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	1	C – 1 NC – 0
<p>The vulnerability management system must have capabilities to automatically prioritize vulnerabilities based on pre-set rules and business risk.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page</p>	2	

<p>numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>		<p>C – 2 NC – 0</p>
<p>The vulnerability management system must be able to perform TCP scanning in full connection scan and stealth scan (including but not limited to SYN, SYN+FIN, SYN+RST, SYN+ECE).</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	1	<p>C – 1 NC – 0</p>
<p>The vulnerability management system must be able to identify rogue devices, including wireless and VPN access points.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>	1	<p>C – 1 NC – 0</p>
<p>The vulnerability management system must be able to incorporate CIS benchmarks compliance rules in prioritization and produce compliance reports.</p>	2	<p>C – 2</p>

<p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] No requirements met – [NC]</p>		NC – 0
<p>The vulnerability management system should have well-documented APIs and integration capabilities to enable seamless data exchange with other security tools and systems.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] Some of the requirements met – [PC] No requirements met – [NC]</p>	2	C – 2 PC - 1 NC – 0
Managed Services	[9]	
<p>The service provider must provide a minimum of the following managed vulnerability management services:</p> <ul style="list-style-type: none"> • Vulnerability scanning and assessment. • Patch management • Vulnerability prioritization. • Risk assessment and reporting • ad hoc scans as required by ATNS. • Provide remediation guidance. • Monthly vulnerability reporting. • Service deployment and onboarding. • Vulnerability reporting on a monthly and quarterly basis. 	5	C – 5 PC- 2

<ul style="list-style-type: none"> Incidence Response Consultation and security advisory <p>All requirements met – [C]</p> <p>Some of the requirements met – [PC]</p> <p>No requirements met – [NC]</p>		NC – 0
<p>The services above must be provided by experienced and qualified personnel provided by the appointed service provider. Proof of qualification and experience must be provided. Acceptable certifications include GIAC Enterprise Vulnerability Assessor Certification (GEVA) and CompTIA Network Vulnerability Assessment Professional. Vendor certifications can also be accepted.</p> <p>The bidder must provide employee CVs and vulnerability management certifications for at least two employees to prove they meet this requirement.</p> <p>All requirements met – [C]</p> <p>Some of the requirements met – [PC]</p> <p>No requirements met – [NC]</p>	4	<p>C – 4</p> <p>PC – 2</p> <p>NC – 0</p>
Reporting	[15]	
<p>The vulnerability management system must provide reporting capabilities with a dashboard that highlights the risk scores (high, medium-high, medium-low, and low) for all vulnerabilities but also provide an overall risk score based on the volume and severity of vulnerabilities found within the network, applications, and IT assets and devices.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the</p>	2	

<p>documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided [C] None or some of the requirements met – [NC]</p>		<p>C – 1 NC – 0</p>
<p>The reporting function of the solution must include the following.</p> <ul style="list-style-type: none"> • Executive summary reports • Vulnerability trend analysis • NIST Compliance reports • CIS benchmark compliance reports. • Risk assessment report for the organisation, asset group and site. • Automated and comprehensive devices discovery report. • Scheduled and ad hoc vulnerability scanning reports. • Repeat findings tab/column indication in reports. • Vulnerability age and scan frequency • Reports in pdf and other formats that can be manipulated as required by end users e.g., csv, excel formats. • Vulnerability benchmarking reports. <p>The bidder must provide a series of screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met – [C] Some of the requirements met – [PC]</p>	<p>5</p>	<p>C – 5 PC – 2 NC – 0</p>

No requirements met – [NC]		
<p>The vulnerability management system dashboard must be customizable to meet specific needs.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided [C] None or some of the requirements met – [NC]</p>	2	<p>C – 1 NC – 0</p>
<p>The vulnerability management system must provide functionality to create custom reports where needed.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided [C] None or some of the requirements met – [NC]</p>	1	<p>C – 1 NC – 0</p>
<p>The vulnerability reports must provide descriptions of vulnerabilities, CVSS scores, risk scores, links to information about patches, scripts, and other remediation techniques.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page</p>	2	<p>C – 2 PC-1 NC – 0</p>

<p>numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided [C] Some of the requirements met – [PC] None or some of the requirements met – [NC]</p>		
<p>The vulnerability system must keep all vulnerability scanning reports for retrieval when needed throughout the lifetime of the contract.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided [C] Some of the requirements met – [PC] None or some of the requirements met – [NC]</p>	2	<p>C – 2 NC – 0</p>
<p>The vulnerability management system must be able to distribute vulnerability reports via e-mail.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided [C]</p>	1	<p>C – 1 NC – 0</p>

None or some of the requirements met – [NC]		
Technical Requirements	[14]	
<p>The vulnerability Management system must be able to integrate with:</p> <ul style="list-style-type: none"> • Patch management systems, • SIEM platforms, • Helpdesk systems, and • Configuration management database. <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided [C] Some of the requirements met – [PC] None or some of the requirements met – [NC]</p>	2	C – 2 PC - 1 NC – 0
<p>The vulnerability management system must have ongoing 24/7 support, timely patches, and updates.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided – [C]</p>	2	C – 2 NC – 0

None or some of the requirements met – [NC]		
<p>The VMS should support scanning and managing vulnerabilities across all assets that include:</p> <ul style="list-style-type: none"> • servers, • workstations, • routers and switches, • firewalls • OT devices, • mobile devices, • databases and applications. • Cloud based system. <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - [C] Some of the requirements met – [PC] None or some of the requirements met - [NC]</p>	4	C – 4 PC-2 NC – 0
<p>The vulnerability management system should have a scalable and robust database to store vulnerability data, asset information, and historical scan results to allow for efficient storage, retrieval, and analysis of vulnerability-data.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p>	2	C – 2

<p>All requirements met and all evidence provided - [C]</p> <p>None or some of the requirements met - [NC]</p>		NC – 0
<p>The vulnerability management system must have efficient scanning algorithms and optimized performance to minimize the impact on network resources and asset availability.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - [C]</p> <p>None or some of the requirements met - [NC]</p>	2	<p>C – 2</p> <p>NC – 0</p>
<p>The VMS must be provided as a SaaS solution.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - C</p> <p>1.1.1 None or some of the requirements met – NC</p>	2	<p>C – 2</p> <p>NC – 0</p>
System Documentation, Manuals and Testing	[2]	
<p>The appointed service provider shall deliver a as built documentation for the ATNS implementation.</p>		

<p>The bidder must undertake to provide this requirement.</p> <p>All requirements met and all evidence provided [C] None or some of the requirements met – [NC]</p>	1	<p>C – 1 NC – 0</p>
<p>The service provider shall provide ATNS specific user manuals and online help for use by ATNS, as part of the initial training as well as the ongoing support.</p> <p>The bidder must undertake to provide this requirement.</p> <p>All requirements met and all evidence provided [C] None or some of the requirements met – [NC]</p>	1	<p>C – 1 NC – 0</p>
Testing	[2]	
<p>The successful bidder must draw up a user acceptance test plan that includes testing all types of scans and reports.</p> <p>The bidder must provide a sample testing plan that meets this requirement.</p> <p>All requirements met and all evidence provided [C] None or some of the requirements met – [NC]</p>	1	<p>C – 1 NC – 0</p>
<p>The successful bidder should provide user acceptance tests for sign-off by ATNS after positive test results.</p>	1	

<p>The bidder must provide a sample UAT sign-off document that meets this requirement.</p> <p>All requirements met and all evidence provided [C]</p> <p>None or some of the requirements met – [NC]</p>		<p>C – 1</p> <p>NC – 0</p>
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Security Requirements	[8]	
<p>The vulnerability management system should use secure communication protocols, such as HTTPS or SSL/TLS to ensure confidentiality and integrity during transmission and storage.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - C</p> <p>None or some of the requirements met - NC</p>	1	<p>C - 1</p> <p>NC - 0</p>
<p>The solution shall implement role-based access control (RBAC) mechanisms to ensure users have appropriate privileges based on their responsibilities.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p>	1	<p>C - 1</p> <p>NC - 0</p>

<p>All requirements met and all evidence provided - C</p> <p>None or some of the requirements met – NC</p>		
<p>The VMS must use multi-factor authentication (MFA) to enhance the security of user logins.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - C</p> <p>None or some of the requirements met – NC</p>	2	<p>C - 2</p> <p>NC - 0</p>
<p>The vulnerability management system shall support integration with on prem or Azure AD for SSO.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - C</p> <p>None or some of the requirements met – NC</p>	2	<p>C - 2</p> <p>NC - 0</p>
<p>The vulnerability management system must detail event logs of all operations done on the system including configuration changes, login, and security events.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page</p>	2	

<p>numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - C</p> <p>None or some of the requirements met – NC</p>		<p>C - 2</p> <p>NC - 0</p>
Training	[2]	
<p>Training must be provided on the aspects of the VMS to ATNS staff:</p> <ul style="list-style-type: none"> • Vulnerability scanning and reporting. • System Administration. <p>The bidder must provide a description of the system administrator training that must include the detailed system information.</p> <p>All requirements met and all evidence provided C.</p> <p>None or some of the requirements met – NC</p>	2	<p>C - 2</p> <p>NC - 0</p>
Licensing, maintenance, and support	[5]	
<p>The vulnerability management system license costs and formulae used to determine the licensing costs must be provided.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - C.</p> <p>None or some of the requirements met - NC</p>	1	<p>C – 1</p> <p>NC – 0</p>

<p>The licence costs should include all components of the vulnerability management system including hardware, software, plugins, and any other component.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - C. None or some of the requirements met - NC</p>	2	<p>C – 2 NC – 0</p>
<p>The bidder shall provide annual license renewal terms and conditions.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - C. None or some of the requirements met - NC</p>	1	<p>C – 1 NC – 0</p>
<p>The bidder must provide projected total support and maintenance costs for the project on an annual basis.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - [1]</p>	1	<p>C – 1 NC – 0</p>

None or some of the requirements met - [0]		
Project Management Requirements	[3]	
<p>The bidder shall submit a comprehensive project management plan.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided - C</p> <p>None or some of the requirements met – NC</p>	1	C - 1 NC - 0
<p>The project management plan provided shall divide the plans into activities, which can be managed, monitored, and measured in terms of duration, cost, and resources.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.</p> <p>All requirements met and all evidence provided -C</p> <p>None or some of the requirements met - NC</p>	1	C - 1 NC - 0
<p>Project Management plan shall include the various facets of the project including installation and configuration, change management, system performance reviews and support activities.</p> <p>The bidder must provide a screenshot or reference to the relevant section in the</p>	1	C - 1 NC - 0

documentation and include relevant page numbers and paragraphs that shows evidence for this requirement.		
All requirements met and all evidence provided - C		
None or some of the requirements met - NC		
Total	100%	
Threshold	85%	

3.2.3 Fourth Stage – Price and ATNS Specific Goals

1.1.1.1 Bidders who provide all the required documentation listed under functionality evaluation stage, will be evaluated in terms of the 80/20-point system, where a maximum of 80 points are allocated for price and a maximum of 20 points are allocated in respect of the ATNS Specific goals claimed.

PRICING SCHEDULE TO USED (SUPPLIERS TO USE THEIR LETTER HEAD USING THE BELOW SAMPLE TEMPLATE)

PRICING SCHEDULES (All Prices must be VAT Inclusive).

Requirement	Once-off cost	Total annual cost for Y1	Total annual cost for Y2	Total annual cost for Y3	Total annual cost for Y4	Total annual cost for Y5
Implementation costs						
Support and Maintenance (provide break-down of costs for each year, with annual escalations included)						
Licensing Costs (Provide cost break-down per year)						
Other costs <ul style="list-style-type: none"> managed services costs 						
Any third-party licensing cost (provide break-down of costs for each year, with annual escalations included)						
Training Cost <ul style="list-style-type: none"> System Administrator – 2 Super User – 20 						
Total Cost before VAT						

VAT (If applicable)					
Total Cost after VAT					

PART A

INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)

BID NUMBER:		CLOSING DATE:		CLOSING TIME:	
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DESCRIPTION	
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BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)

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BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO	TECHNICAL ENQUIRIES MAY BE DIRECTED TO:
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CONTACT PERSON		CONTACT PERSON	
TELEPHONE NUMBER		TELEPHONE NUMBER	
FACSIMILE NUMBER		FACSIMILE NUMBER	
E-MAIL ADDRESS		E-MAIL ADDRESS	

SUPPLIER INFORMATION

NAME OF BIDDER				
POSTAL ADDRESS				
STREET ADDRESS				
TELEPHONE NUMBER	CODE		NUMBER	
CELLPHONE NUMBER				
FACSIMILE NUMBER	CODE		NUMBER	
E-MAIL ADDRESS				
VAT REGISTRATION NUMBER				

SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA
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B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	TICK APPLICABLE BOX] <input type="checkbox"/> Yes <input type="checkbox"/> No	B-BBEE STATUS LEVEL SWORN AFFIDAVIT <input type="checkbox"/> Yes <input type="checkbox"/> No	[TICK APPLICABLE BOX] <input type="checkbox"/> Yes <input type="checkbox"/> No
----------------------------------------------	--------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------

[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]

1.1.1.1. ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]	1.1.1.2. ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]
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QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? ☐ YES ☐ NO
 DOES THE ENTITY HAVE A BRANCH IN THE RSA? ☐ YES ☐ NO
 DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? ☐ YES ☐ NO
 DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? ☐ YES ☐ NO
 IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? ☐ YES ☐ NO
IF THE ANSWER IS “NO” TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.

PART B**TERMS AND CONDITIONS FOR BIDDING****1. BID SUBMISSION:**

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED–(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).**

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

.....

CAPACITY UNDER WHICH THIS BID IS SIGNED:

.....

(Proof of authority must be submitted e.g. company resolution)

DATE:

.....

CHECKLIST OF BIDDING DOCUMENTATION BEFORE SUBMITTING

NB!! PLEASE TAKE NOTE THAT ALL STANDARD BIDDING (SBD) FORMS MUST BE COMPLETED, SIGNED AND SUBMITTED WITH YOUR PROPOSAL. FAILURE TO DO SO MAY INVALIDATE YOUR BID

NB: Has the following forms been completed, signed and submitted with your proposal?		
Documentation	Checked by Bidder	Checked by Procurement Specialist
Invitation to Bid- SBD 1		
Declaration of interest – SBD 4		
Preference point claim – SBD 6.1		
Contract Form (rendering of services) – SBD 7.1		
ID Documents of Directors/Shareholders		
Central Supplier Database Summary Report		
Company Profile		
Submitted One (1) original, one (1) hard copies and one (1) electronic copy (USB) in PDF format.		

ATNS FORM D

(PRICING SCHEDULE MUST BE IN A SEPARATE ENVELOPE-VOLUME 1C)

CLOSING TIME: ON

BID NO.

VALIDITY: **120 DAYS** NAME OF BIDDER:

.....

ITEM NO.	QUANTITY	DESCRIPTION	BID PRICE IN RSA CURRENCY
			<u>BID PRICE MUST EXCLUDE VALUE-ADDED TAX</u>

1		Supply, delivery, installation (Volume 2)	R
2		Project management (Volume 3)	R
3		Logistic support services (Volume 4)	R
		Total Bid Price	R
		Alternative Offers (Bidder to advise)	R

Manufacturer, type and model

Country of manufacture

Is the offer strictly to specification? YES / NO

If not to specification, state deviations

Contract period excluding guarantee period

Is the price quoted fixed?

YES / NO

Is the delivery and installation period fixed?

YES / NO

Are the supplies/services guaranteed as required in the Bid specification?

YES / NO

If a guarantee is not specifically required in the Bid specification, are the Supplies/ services guaranteed?

YES / NO

Are you the accredited agent for the manufacturers of the equipment offered?

YES / NO

Where in the Republic of South Africa can a machine/equipment of the type offered by you be inspected under working conditions?

.....

What are the names and addresses of the factories where the supplies will be manufactured?

.....

What is the approximate value of spares carried in stock in the Republic of South Africa for the equipment offered?

R.....

Furnish full particulars (separately if necessary) of the arrangements which can be made by you for the efficient servicing/maintenance of the supplies/services locally

.....

In respect of supplies to be specially imported, indicate -

(i) Whether a special import permit is required?

YES / NO

(ii) The name and address of the person or company to whom payment is to be made abroad

.....

- (iii) The amount in foreign currency to be paid by you abroad
(See **Volume 1B**, paragraph 2.16.15.1)
- (iv) What ruling rate of exchange (at date of Bid) was applied in the conversion of this amount to South African currency (See Volume 1B, paragraph 2.16.15.1 and what
was the date when this rate applied)

* Price as reflected on form must include all customs and/or other duties, delivery and installation costs. Bids on a basis of c.i.f. or in bond, or qualified to the effect that bills of entry are to be furnished may be disqualified.

Rate of Exchange Variation

Installation Contract:

ATNS shall not be liable for the Rate of Exchange Variation under the Contract for Acquisition Phase. The Contract Price shall be a fixed in Rands for the Acquisition Phase. Should there be any variation/change to the Contract Price due to a change in the rate of exchange, such price variation/change shall be for the account/cost of the Contractor/Service Provider.

Option and CVO:

Any options: ATNS shall not be liable for the Rate of Exchange Variation under the Contract for Acquisition Phase. The Contract Price shall be a fixed in Rands for the Acquisition Phase. Should there be any variation/change to the Contract Price due to a change in the rate of exchange, such price variation/change shall be for the account/cost of the Contractor/Service Provider.

or Contract Variation:

Contract shall be varied only by variations approved by the Engineer. Either the Contractor or the Company may submit variations to the Contract. Any additional work or expenses incurred by the Contractor in performing activities outside the scope of the Contract and not approved through a Contract Variation shall be at the Contractors cost and no liability shall rest with the Company.

Contract Variations shall be submitted to the Engineer for consideration. The Engineer shall, provided the submission is properly documented; approve or reject the Variation within 30 days of receipt at his office and notify the Contractor accordingly.

On approval of a Contract Variation the Engineer shall issue a Contract Change Notice amending the Contract as appropriate.

At the commencement of each of support, the Contractor shall Hedge the foreign content for that year, and any variation between spot rate on submission of the invoice and the Hedged Rate shall be for the account or credit of ATNS. The contractor must submit proof of hedging to the finance department.

The Contractor shall provide the total estimated foreign component cost of the support maintenance cost over the duration of the contract.

The Contractor shall provide the foreign component cost in the 1st year and provide the percentages on how the support maintenance cost escalates every year over the duration of the maintenance contract period.

The Contractor shall provide the total cost for the maintenance in **foreign** currency. Please see the template below:

Support maintenance contract	Foreign Currency Amount	Percentage Escalations
Year 1	300,000.00	
Year2	330,000.00	10%
Year 3	379,500.00	15%
Year 4		
Year 5		
Year 6		
Year 7		
Year 8		
Year 9		
Year 10		

The Contractor shall provide the total cost for the maintenance in **local** currency. Please see the template below:

Support maintenance contract	Local Currency Amount	Percentage Escalations
Year 1	300,000.00	
Year2	330,000.00	10%
Year 3	379,500.00	15%
Year 4		

Year 5		
Year 6		
Year 7		
Year 8		
Year 9		
Year 10		

Rules that apply when exchange cover on a fixed term basis is a condition of the contract:

The Contractor shall, within 14 fourteen days of receipt of the contract (or if an export permit is required within 14 [fourteen] days after receipt of such permit) or such extended period as agreed upon at the time, arrange exchange cover for the total exchange amount which cover may not exceed the contractual term and shall be transferred abroad on a fixed term basis. Once the currency futures have been issued, the Company's finance division must be provided with a copy of such currency futures.

Should the currency futures not be taken out within the prescribed period, then, subject to the provisions of paragraph one of the following two rates, whichever is to the best advantage of the company, shall be used for calculation purposes:

- the spot rate applicable on the last day of the prescribed period;
- the actual rate applicable to the currency futures.

1 PROTECTION OF PERSONAL INFORMATION

- 1.1 The Service Provider shall ensure that its employees, representatives and officers, comply with the provisions of the Protection of Personal Information Act, 2013 (“**POPIA**”) and all other applicable data protection laws and, without limitation to the foregoing, shall ensure the security and confidentiality of all Personal Information processed by that Party is in accordance with POPIA and all other applicable data protection laws.
- 1.2 The Service Provider must only process personal information of the Company and third parties on behalf of the Company, with the Company’s knowledge or authorisation, treat such information which comes to their knowledge as confidential and must not disclose it unless required by law or in the course of the proper performance of the Service Provider’s duties. The Service Provider must comply with the responsible party’s obligations in clause section 19 of POPIA.
- 1.3 Where the Service Provider, its agents, subcontractors, officers, directors, shareholders, representatives, or employees has/have access to any Personal Information held by the Company for any reason in connection with this Agreement or is/are supplied with or otherwise provided with Personal Information by the Company or on behalf of the Company for any purpose, or are supplied with or otherwise provided with Personal Information relating to the Services, the Service Provider shall:
 - 1.3.1 process such Personal Information only for purposes of performing its/their obligations under this Agreement and shall not otherwise modify, amend or alter the contents of such Personal Information or disclose or permit the disclosure of such Personal Information to any third party, unless specifically authorised to do so by the Company or as required by law or any regulatory authority, and shall take all such steps as may be necessary to protect and safeguard such Personal Information;
 - 1.3.2 without prejudice to the generality of the foregoing, ensure that appropriate,

reasonable technical and organisational measures shall be taken by it/them to prevent –

- 1.3.2.1 the unauthorised or unlawful processing of such Personal Information; and
 - 1.3.2.2 the accidental loss or destruction of, or damage to, such Personal Information; and
 - 1.3.2.3 promptly notify the Company when it becomes aware of any unauthorised, unlawful or dishonest conduct or activities, or any breach of the terms of this Agreement relating to Personal Information.
- 1.4 The Service Provider shall be liable for all claims, demands, actions, costs, expenses (including but not limited to reasonable legal costs and disbursements), fines, losses and damages arising from or incurred by reason of any wrongful processing of any Personal Information by the Service Provider (including its agents, subcontractors, officers, representatives or employees) for any breach of its obligations or warranties in terms of clause **Error! Reference source not found.**
- 1.5 Both Parties will comply with their obligations under POPIA in relation to personal information for which they are the responsible party.
- 1.6 The Service Provider must notify the Company immediately where there are reasonable grounds to believe that personal information has been accessed or acquired by any unauthorised person (Data Breach) and must assist the Company, at its own cost: a) with any investigation or notice to the Regulator or data subjects that the Company may make in relation to a Data Breach; and b) in responding to any directions by the Regulator to publicise the Data Breach, including assisting the Company to make public announcements if required.
- 1.7 The Service Provider indemnifies the Company against any civil or criminal action or administrative fine or other penalty or loss as a result of the Service Provider's breach of this clause.

1. POPIA CONSENT

1.1 The Service Provider, by submitting its proposal/ quotation, consents to the use of his/her personal information contained therein and confirms that:

1.1.1 The information is voluntarily supplied, without undue influence from any party;
and

1.1.2 The information is necessary for the purposes of the engagement with ATNS.

1.2 The tenderer acknowledges that he /she is aware of his/her right to:

1.2.1 Access the information at any reasonable time for the purposes of rectification thereof;

1.2.2 Object to the processing of the information;

1.2.3 Lodge a complaint with the Information Regulator.

SBD 4**BIDDER'S DISCLOSURE****1. PURPOSE OF THE FORM**

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise,

employed by the state?

YES/NO

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

2.2

Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....

3 DECLARATION

I, the undersigned, (name).....
 in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.

² Joint venture or Consortium means an association of persons for the

- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

SBD 6.1**PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL
PROCUREMENT REGULATIONS 2022**

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the **90/10-point** system.
- b) The applicable preference point system for this tender is the **80/20** point system.
- c) Either the **90/10 or 80/20 preference point system** will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

90/10

$$Ps = 80 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right) \text{ or } Ps = 90 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

90/10

$$Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right) \text{ or } Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

(b) any other invitation for tender, that either the 80/20 or 90/10 preference point

system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

	POINTS
PRICE	80/90
SPECIFIC GOALS	20/10
Total points for Price and SPECIFIC GOALS	100

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

.....	
SIGNATURE(S) OF TENDERER(S)	
SURNAME AND NAME:
DATE:
ADDRESS:

SBD 7.1**CONTRACT FORM - RENDERING OF SERVICES**

THIS FORM MUST BE COMPLETED IN DUPLICATE BY BOTH THE SERVICE PROVIDER (PART 1) AND THE PURCHASER (PART 2). BOTH FORMS MUST BE SIGNED IN THE ORIGINAL SO THAT THE SERVICE PROVIDER AND THE PURCHASER WOULD BE IN POSSESSION OF ORIGINALLY SIGNED CONTRACTS FOR THEIR RESPECTIVE RECORDS.

PART 1 (TO BE FILLED IN BY THE SERVICE PROVIDER)

1. I hereby undertake to render services described in the attached bidding documents to (name of the institution)..... in accordance with the requirements and task directives/proposals specifications stipulated in Bid Number..... at the price/s quoted. My offer/s remains binding upon me and open for acceptance by the Purchaser during the validity period indicated and calculated from the closing date of the bid.
1. The following documents shall be deemed to form and be read and construed as part of this agreement
 - 1.1 Bidding documents, viz
 - 1.1.1 Invitation to bid;
 - 1.1.2 Tax clearance certificate;
 - 1.1.3 Pricing schedule(s);
 - 1.1.4 Filled in task directive/proposal;
 - 1.1.5 Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2011;
 - 1.1.6 Declaration of interest;
 - 1.1.7 Declaration of bidder's past SCM practices;
 - 1.1.8 Certificate of Independent Bid Determination;

1.2 General Conditions of Contract and

1.3 Other (specify)

2. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the services specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.

3. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfilment of this contract.

4. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid

5. I confirm that I am duly authorized to sign this contract.

NAME
(PRINT)

CAPACITY

SIGNATURE

NAME OF
FIRM

DATE

WITNESSES

1.....

2.....

SBD 7.2**CONTRACT FORM - RENDERING OF SERVICES****PART 2 (TO BE FILLED IN BY THE PURCHASER)**

1. I..... in my capacity as..... accept your bid under reference numberdated.....for the rendering of services indicated hereunder and/or further specified in the annexure(s).
2. An official order indicating service delivery instructions is forthcoming.
3. I undertake to make payment for the services rendered in accordance with the terms and conditions of the contract, within 30 (thirty) days after receipt of an invoice.

DESCRIPTION OF SERVICE	PRICE (ALL APPLICABLE TAXES INCLUDED)	COMPLETION DATE	B-BBEE STATUS LEVEL OF CONTRIBUTION	MINIMUM THRESHOLD FOR LOCAL PRODUCTION AND CONTENT (if applicable)

4. I confirm that I am duly authorised to sign this contract.

SIGNED AT

ON
.....

NAME
(PRINT) ...
SIGNATUR
E ...

OFFICIAL STAMP

WITNESSES

1.....

2.....

DATE.....

...

1 BIDDER/CONTRACTOR OBLIGATIONS

- [A] The bidder shall provide a compliance statement to each specification to confirm that, if the Bidder is appointed as the contractor, all requirements and obligations stated in this specification shall be complied with. (D)

COMPLIANCE (C/PC/NC)	
<i>[THE BIDDER SHALL INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[THE BIDDER SHALL INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

2 PROJECT MANAGEMENT

General

- [A] The contractor shall establish, implement, and maintain extensive and comprehensive Project Management plans throughout the period of any Contract arising from this RFT. These Plans will be submitted to ATNS for information and reporting purposes. Summary level plans, specific to this project shall be submitted with the Tender and will be refined as necessary during the Contract development and reporting phases. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

- [B] The Project Management of the Vulnerability Management System Project is the responsibility of the contractor. Submitting the Project Management Plans to and their acceptance by ATNS do not imply approval or concurrence nor does it absolve the contractor from the Project Management responsibilities. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	

<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>

- [C] The bidder shall divide the plans into activities, which can be managed, monitored, and measured in terms of duration, cost, risk, and resources. A draft framework of measuring project activities shall be submitted at tender. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

- [D] Project management shall encompass the management of all the various facets of the project as defined in the contract. These including installation and configurations, testing, training of key personnel, sign-off and handover, etc. The tenderer shall clearly demonstrate these aspects in the requirements described in the following parts of the document. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

- [E] The Contractor shall prepare for, actively participate in, and respond to the project meetings and present comprehensive reports, and produce adequate documentation as described in the following parts of this document. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

- [F] The implementation of the project will be deemed successful once the UAT sign-off has been complemented and all deliverables including all system documentation have been completed by the contractor and accepted by ATNS. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

Project Management Plan

[A] The Tenderer shall submit a draft Project Management Plan as part of the tender. The Project Management Plan will be a formally accepted and approved document used to manage and control project execution throughout the project life-cycle phases. The PMP will detail all the activities necessary to successfully complete the project and shall refer to the other plans developed under the project. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

Project Status Reports

2.1.1 General

[A] The Contractor shall provide at two-weekly intervals (or at other mutually agreed intervals) Project Status Reports to ATNS, which documents project performance to date, and makes recommendations for future implementation and changes. Project status shall be presented relative to schedule critical path and cost and shall also include a Risk Report. The Risk Report shall identify risks and the measures taken either to manage or avoid the risks. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

Progress Review Meetings

2.1.2 Requirements

- [A] The contractor shall attend Progress Review Meetings at monthly intervals (or at other mutually agreed intervals) to present a Project Status Report. The regular Progress Review meetings shall be held at ATNS offices, or at other mutually agreed locations. A copy of the contractor's written Project Status Report and meeting presentation material shall be submitted to ATNS at least one week prior to the Progress Review Meeting. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

2.1.3 Matters for Consideration

- [A] The contractor shall make a presentation on the progress of the project to date, a projection of the effects of variations from the previous schedule, and any action taken or recommendations for action to rectify existing or anticipated problems. All aspects of the project status shall be presented, all data must be current, accurate and complete. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

- [B] The presentation shall include a forecast of trends in terms of technical, cost and schedule performance through to completion of the contract. (I)

COMPLIANCE (C/PC/NC/Noted)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	

<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>

[C] The presentation shall also focus attention upon, and provide insight into, the interrelationships among the project elements including subcontractors, if any. (I)

COMPLIANCE (C/PC/NC/Noted)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

[D] Significant slippages, obstacles, or discrepancies between planned, actual, and forecast project progress shall be addressed through a narrative analysis of cause, effect and proposed or completed corrective action. (I)

COMPLIANCE (C/PC/NC/Noted)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

2.1.4 Participants in Progress Review Meetings

[A] The Contractor shall be represented by appropriate key personnel in each significant area to be considered during the meeting to enable effective discussion of agenda items and the Progress Report. The Project Manager will chair the Progress Review Meetings. (D)

COMPLIANCE (C/PC/NC/Noted)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

2.1.5 Documentation

- [A] The contractor shall submit a draft Agenda for ATNS concurrence at least two weeks prior to a scheduled Progress Review Meeting. ATNS may submit items for inclusion in the agenda. The Contractor shall provide administrative support for the meeting and prepare and distribute a draft record of the minutes of the meeting within one week of the meeting. The minutes must include an action Item List. The contractor and ATNS, where applicable, shall submit any updates of the action Item list during the meeting.
- (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

- [B] The Contractor shall prepare appropriate presentation material and make presentations at the meeting to address all items required in the Progress Report. (D)

COMPLIANCE (C/PC/NC/Noted)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

2.1.6 Costs

- [A] The contractor and will meet their own costs associated with attending Progress Review Meetings. (D)

COMPLIANCE (C/PC/NC/Noted)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

Work Breakdown Structure

- [A] The Work Breakdown Structure (WBS) is an important tool, which will enable ATNS to maintain visibility of the project elements. The WBS shall be to the level where work is

to be managed, monitored, and evaluated. The WBS shall describe the work that will be accomplished and shall facilitate management data collection and reporting. The contractor shall use a single, program WBS as the basis for all project work scope. The Tenderer shall include an outline WBS in the response to the RFT. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

Resource Allocation Plan

[A] Tenderers shall submit with their tender a resource allocation plan, which identifies the resources, including subcontract resources, to be applied to each element of the project. The plan shall clearly identify all work proposed to be undertaken by subcontract. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

[B] The tenderer shall ensure that only appropriately qualified and experienced personnel will be employed on the tasks. ATNS shall retain the right to direct the contractor to remove from the project any personnel considered by ATNS to be inappropriately qualified or experienced, or unacceptable. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

[C] Tenderers shall give full details of their proposed internal organization for this project. The full project organization structure shall be presented, including relevant names and resumes of personnel responsible for and to the Project Manager. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

Change Management

[A] The contractor shall adhere with ATNS change management procedures for all changes to the VMS during the project. (I)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

Risk Management Plan

[A] The contractor shall prepare a risk management plan. Tenderers shall submit with their tender an outline of their policy and methodology for risk identification, assessment, and management for all activities to be executed under this project. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

[B] The contractor shall maintain throughout the execution of the contract, a risk register which identifies risks and opportunities, estimated level of risk and the consequences and risk reduction strategies. (I)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	

<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>

- [C] The Contractor shall provide a risk report to each Progress Review Meeting to indicate the status and action associated with identified risk items. The format of the risk report shall be mutually agreed with ATNS. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

QUALITY ASSURANCE

Quality Assurance Plan

- [A] Tenderers shall include in their bids a quality management plan. The quality management plan shall include measures and standards the tenderer complies with in project delivery. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

- [B] The bidder shall include with the offer, proof of certification by an accredited ISO body, or objective evidence of documented QMS that is not certified but complies with ISO9001 (i.e., details of quality assurance procedures, work instruction, methods etc.). (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

- [C] Bidders must indicate the QA measures and standards that were used for the development of the VMS and those that are applicable for the successful delivery of the project. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

Quality Assurance Audits

- [A] Audit reports in respect of the Vulnerability Management System Project as prepared by the contractor as part of their internal quality assurance procedures, and details of any corrective action reports and corrective action taken, shall be submitted to the Company. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

Responsibility for Quality Assurance

- [A] The contractor shall be responsible for ensuring that the quality of the VMS supplied in accordance with the terms of the contract, and any installation or configuration activity performed, fully conforms to requirements prescribed by ATNS. ATNS will undertake a monitoring and audit role in relation to the contractor's quality management plan and to determine whether the delivered system meets the contractual requirements. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

Contract Data Requirements List

- [A] Tenderers shall submit a proposed Contract Data Requirements List (CDRL) which incorporates all data requirements stated in this RFT, together with a delivery schedule. Tenderers shall also identify any additional data or documentation that they consider shall be included in the CDRL, together with a description of the item and the reason for inclusion, for the purpose of operating and maintaining the System. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

- [B] The CDRL shall identify the status of the CDRL item, i.e., draft, final. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	

- [C] All CDRL items shall be delivered to ATNS in draft format for concurrence prior to final delivery. The contractor shall be responsible for timely delivery of all CDRL items consistent with the overall project schedule. (D)

COMPLIANCE (C/PC/NC)	
<i>[INSERT FULL RESPONSE FOR EVALUATION HERE]</i>	
<i>[INSERT REFERENCE TO ADDITIONAL INFORMATION HERE]</i>	