



**REQUEST FOR QUOTATION FOR GOODS AND SERVICES FOR AIR TRAFFIC AND NAVIGATION SERVICES**

<b>RFQ REFERENCE NUMBER:</b>	ATNS/FALE/RFQ135/15/02/2022/2023 Electrical
<b>ISSUE DATE:</b>	08 March 2023
<b>CLOSING DATE:</b>	22 March 2023
<b>CLOSING TIME:</b>	13h00, CAT
<b>COMPULSORY BRIEFING SESSION:</b>	N/A
<b>QUOTATION VALIDITY PERIOD:</b>	60 Days
<b>DESCRIPTION:</b>	APPOINTMENT OF A SERVICE PROVIDER TO PROVIDE ELECTRICAL SERVICES AT ATNS CONTROL TOWER KING SHAKA INTERNATIONAL AIRPORT, KING SHAKA RADAR, BLUFF RADAR, GREY TOWN VOR, LADYSMITH VOR , KING SHAKA VOR, SMR, PMB VOR , PMB VDF , PMB TOWER, MOUNT AYLIFF ,PORTS JONES. RICHARDS BAY TOWER, RICHARDS BAY VOR AND VIRGINIA AIRPORT TOWER FOR A PERIOD OF TWELVE (12) MONTHS.
<b>RFQ DOCUMENTS MAY BE ADDRESSED TO:</b>	<p><b>Procurement Officer: Thoko Phukubye</b>  <b>Email address: RFQs@atns.co.za</b></p> <p><b>NB: Please note our emails can only receive documents that are less 40MB, if documents are more, please send them in separate emails</b></p> <p><b>NB: All responses must be submitted on the above dedicated mailbox. No hand delivery submissions will be considered.</b></p>
<b>REQUIRED RETURNABLE DOCUMENTS</b>	<ul style="list-style-type: none"> <li>Central Supplier Database (CSD) Report</li> <li>Duly completed and signed SBD Forms (SBD1, SBD 4, SBD 6.1)</li> </ul>



	<ul style="list-style-type: none"> <li>• General conditions of contracts (GCCs) - Initialled and signed.</li> <li>• ATNS Completed pricing schedule</li> </ul>
<b>REQUIRED ADMINISTRATIVE PRE-QUALIFICATION DOCUMENTS</b>	<ul style="list-style-type: none"> <li>• Valid Tax Pin Status</li> <li>• Valid B-BBEE Certificate or Sworn Affidavit – Certified</li> <li>• Banking Details with a Bank Stamp</li> <li>• Optional - Quotation on the Company Letterhead (aligned to ATNS pricing schedule)</li> <li>• CIPC registration Documents</li> </ul>
<b>MANDATORY DOCUMENTS:</b> <b><i>NB: FAILURE TO SUBMIT ALL OF THESE DOCUMENTS WILL RESULT ON YOUR QUOTATION BEING DISQUALIFIED.</i></b>	<ul style="list-style-type: none"> <li>• <b>The service provider must have footprint in KZN Durban ,service provider to support this by providing a utility bill/ lease or lease agreement.</b></li> <li>• Registration with CIDB</li> <li>• Registration with ECA (SA)</li> </ul>
<b><u>PLEASE NOTE:</u></b>	
<b>ATNS RESERVES THE RIGHT TO APPOINT MORE THAN ONE SERVICE PROVIDERS</b>	
<b>PROCUREMENT OFFICER:</b>	<b>Thoko Phukubye</b>
<b>TELEPHONE:</b>	<b>011 607 1000</b>
<b>E-MAIL:</b>	<b><u><a href="mailto:RFQs@atns.co.za">RFQs@atns.co.za</a></u></b>

The ATNS requests your quotations on the services listed hereunder and/or on the available RFQ forms. Please furnish all information as requested and return your proposal on the date stipulated. Late submissions will not be considered. Incomplete / missing documentations will invalidate the proposal submitted. ATNS is not obliged to accept the lowest or any submission received. ATNS reserves the rights to accept the whole or any portion of a quotation.

This RFQ will be evaluated on the basis of the 80:20 preference point system as stipulated in the ATNS' Procurement Policies and Procedures.

#### **BIDDING STRUCTURE**

ATNS/FALE/RFQ134/15/02/2022/2023 Electrical	Page 2 of 13	08 March 2023
---	--------------	---------------



<b>Indicate the type of Bidding/Tendering Structure by marking with an 'X'</b>	
<b>Individual Bidder</b>	
<b>Joint Venture</b>	
<b>Consortium</b>	
<b>With Sub-Contractors</b>	
<b>Other</b>	
<b>If Individual:</b>	
<b>Name of Bidder</b>	
<b>Registration Number</b>	
<b>VAT Registration Number</b>	
<b>Contact Person</b>	
<b>Telephone Number</b>	
<b>Fax Number</b>	
<b>Cell Number(s)</b>	
<b>E-mail Address</b>	
<b>Postal Address</b>	
<b>Physical Address</b>	
<b>If Joint Venture or Consortium, indicate the name/s of the partners:</b>	
<b>Company Name</b>	
<b>Registration Number</b>	
<b>VAT Registration Number</b>	
<b>Contact Person</b>	
<b>Telephone Number</b>	
<b>E-mail Address</b>	
<b>Fax Number</b>	
<b>Postal Address</b>	
<b>Physical Address</b>	



## 1. Appendix A: Specifications.

To provide Electrical systems LV support for repairs, installations, and maintenance of ATNS communication, Navigation and surveillance sites in the KZN region.

All regulatory and compliance checks to be performed.

## 2. Scope of work

### FALE Control tower & Guardhouse

DB Type	Location	No of Circuit Breakers
Essential Feed	Electrical Workshop	39
Essential Feed	Equipment Room A	65
UPS	Equipment Room A	55
UPS	Radar Hall	64
Essential Feed	Radar Hall	56
Essential Feed	Mechanical Workshop	42
UPS	UPS Room	
Essential Feed	Reception	72
Essential Feed	Reception	54
UPS	Reception	34
Essential Feed	Equipment Room B	40

### FALE Control Tower and Guardhouse Continued

DB Type	Location	No of Circuit Breakers
Essential Feed	Equipment Room B	43
Essential Feed	Equipment Room B	46
UPS	Equipment Room B	69
Essential Feed	ATC Rest Room	35
Essential Feed	Guard House	62
UPS	Guard House	14
Essential	SAWS	75
UPS	SAWS	32

### FALE KSIA Radar Site

Site Name	Location	Description	Co-ordinates.
FALE Radar	King Shaka Airport: Tradezone	UPS and Essential DB with Approx 100 cct breakers	<u>29°35'57.3"S</u> <u>31°07'14.4"E</u>



### FALE Bluff Radar Site

Site Name	Location	Description	Co-ordinates.
Bluff Radar	SAPREF Gate 1, 1 Refinery Road, Isipingo	UPS and Essential DB with Approx 100 cct breakers	29°58'52.1"S 30°57'57.9"E

### Virginia Airport

Site Name	Location	Description	Co-ordinates.
FAVG	Durban North	DB box approx. 60 cct breakers, Plugs and reticulation	29°46'23.5"S 31°03'20.6"E

### Pietermaritzburg Airport

Site Name	Location	Description	Co-ordinates.
FAPM	Oribi Aiport	DB box approx. 60 cct breakers, Plugs and reticulation	29°38'35.7"S 30°23'48.7"E

### Richardsbay Airport

Site Name	Location	Description	Co-ordinates.
FARB	Oribi Aiport	DB box approx. 60 cct breakers, Plugs and reticulation	28°44'15.5"S 32°05'39.2"E

FALE radar, FAVG, FAPM and FARB security access permits are required to support these unit and the supplier will be responsible for the cost of permit application training and issuing and maintaining of permits for maintenance.

AD-HOC services as and when requested on the following sites. Labour, travel and accommodation rate for these sites to be determined and proposed.

### FALE Local Sites

Site Name	Location	Description	Site Co-Ordinates
DVOR TGV	King Shaka Airport: Airside	Wall mounted 12 way DB with 8 cct breakers	29°36'40.3"S 31°07'28.7"E
ASMGCS Site	King Shaka Airport: Airside	Wall mounted 12 way DB with 8 cct breakers	29°37'22.4"S 31°06'53.2"E

Please note that an FALE Airside permit\ FAVG or FAPM permit is required to support these unit and the supplier will be responsible for the cost of permit application training and issuing and maintaining of permits for maintenance and callout staff.

ATNS/FALE/RFQ134/15/02/2022/2023 Electrical	Page 5 of 13	08 March 2023
---	--------------	---------------



### FALE Remote Sites

Site Name	Location	Description	Site Co-Ordinates
FRS Mount Ayliff	Mount Ayliff	Wall mounted 12 way DB with 8 cct breakers	30°50'14.0"S 29°23'41.3"E
DVOR LYV	Ladysmith	Wall mounted 12 way DB with 8 cct breakers	28°36'16.2"S 29°41'40.3"E
DVOR GYV	Greytown	Wall mounted 12 way DB with 8 cct breakers	29°07'29.0"S 30°35'08.2"E
DVOR PMV	PMB Airport: Airside	Wall mounted 12 way DB with 8 cct breakers	29°38'51.9"S 30°24'01.3"E
VDF PMB	PMB airport : Airside	Wall mounted 12 way DB with 8 cct breakers	29°38'51.9"S 30°24'01.3"E
DVOR PJV	Port St Johns	Wall mounted 12 way DB with 8 cct breakers	31°36'31.9"S 29°31'11.4"E
CVOR RBV	Richards Bay Airport: Airside	Wall mounted 12 way DB with 8 cct breakers	28°44'15.5"S 32°05'39.2"E



## **ADHOC Services**

- All ADHOC repair and new installations at any ATNS site as required (To be quoted and invoiced separately)

### **The Scope of Work includes:**

- Repairs, Installations and maintenance of electrical articulation systems.
- Annual Infra-red inspections of all Distribution Boards (Control Tower and Radar Sites). All other sites on an ad-hoc basis
- Execution and maintenance of the electrical service plan to ensure full legal, OHAS and relevant regulation compliance.
- Annual compliance audits and any other legal or statutory audit as required by law;
- Update and issuing of Certificate of compliance as and when required.
- Annual Electrical Installation Condition Report EICR to be provided.
- Attendance and reports to the ATNS FALE Management on an annual basis any significant findings identified.
- The performance of any other ADHOC requirement requested by management on quotation basis.
- Perform rigging work related to electrical and lighting installation, maintenance or repairs

All electrical system service reports and working papers shall remain the property of ATNS. In carrying out the work, the successful service provider must ensure that staff will obtain and maintain ACSA permanent permits for access to airside;



FALE Electrical Systems Maintenance and Support contract

	Year 1
<b>FALE Tower system</b>	
Half yearly electrical systems check	
Annual Electrical System check	
Annual Thermal IR Scan or equivalent proactive early detection investigative maintenance	
EICR Report and recommendations	
Sub total	
<b>FALE Radar</b>	
Half yearly electrical systems check	
Annual Electrical System check	
Annual Thermal IR Scan or equivalent proactive early detection investigative maintenance	
EICR Report and recommendations	
Sub total	
<b>Bluff radar</b>	
Half yearly electrical systems check	
Annual Electrical System check	
Annual Thermal IR Scan or equivalent proactive early detection investigative maintenance	
EICR Report and recommendations	
Sub total	
<b>FAPM</b>	
Annual Electrical System check	
EICR Report and recommendations	
Sub total	
<b>FAVG</b>	





Annual Electrical System check	
EICR Report and recommendations	
Sub total	
<b>FARB</b>	
Annual Electrical System check	
EICR Report and recommendations	
Sub total	
<b>TOTALS</b>	
Travel rates per Km	
Callout Rates - Office hours p/h	
Callout Rates - After hours p/h	
Callout Rates - P/H and weekends p/h	
Accommodation rates per day	
Material Markup percentage	



**NAME OF THE COMPANY**.....

**DESIGNATION**.....

**SIGNATURE**.....

**CSD NUMBER**.....

**PREFERENTIAL PROCUREMENT REFORM:**

**The Preferential Procurement Regulations, 2022 pertaining to the Preferential Procurement Policy Framework Act, Act No 5 of 2000.**

ATNS Preferential Procurement (PP) requirements as per the ATNS Supply Chain Management Policy, states that ATNS shall deal with suppliers in accordance with the ATNS specific goals. The application of the specific goals will be per request, per tender up to the maximum points as per the applicable pricing formula, the 80/20 system.

Suppliers not meeting the requirements of the Preferential Procurement are required to clearly identify any possible teaming arrangement which could be established with South African B-BBEE compliant enterprises Any workable plan to train and promote black businesses or individuals through meaningful participation in this project will be considered favorably by the Company during the Tender evaluation process.

Partnership must be in the form of Joint Venture Agreement or Consortium Agreement between compliant B-BBEE and non-B-BBEE Organisation/or foreign supplier in order to meet the policy requirements.

All responsive tender offers shall be evaluated in terms of Price and ATNS specific goals. The 80/20 Preference Point System shall be applicable in accordance with the Preferential Procurement Framework Act (No.5) of 2000.

ATNS/FALE/RFQ134/15/02/2022/2023 Electrical	Page 10 of 13	08 March 2023
---	---------------	---------------



**THE EVALUATION OF THE RFQ:**

<b>STAGE 1</b>	<b>ADMINISTRATIVE PRE-QUALIFICATION REQUIREMENTS</b>
<b>STAGE 2</b>	<b>MANDATORY REQUIREMENTS</b>
<b>STAGE 2</b>	<b>PRICE AND ATNS SPECIFIC GOALS</b>

**The bidder must qualify for each stage to be eligible to proceed to the next stage of the evaluation.**

**STAGE 1: ADMINISTRATIVE PRE-QUALIFICATION REQUIREMENTS**

The bidder must comply with **ALL** of the bid pre-qualification requirements in order for the bid to be accepted for evaluation.

If the Bidder failed to comply with any of the administrative pre-qualification requirements, or if ATNS is unable to verify whether the pre-qualification requirements are met, then ATNS reserves the right to-

- (a) Reject the bid and not evaluate it, or
- (b) Accept the bid for evaluation, on condition that the Bidder must submit within 7 (seven) days any supplementary information to achieve full compliance, provided that the supplementary information is administrative and not substantive in nature.

**STAGE 2: MANDATORY REQUIREMENTS**

**FAILURE TO SUBMIT ALL OF THE BELOW REQUIREMENTS WILL RESULTS ON YOUR QUOTATION BEING DISQUALIFIED**

<b>Mandatory Criteria</b>	<b>Proof Required</b>
<b>The service provider must have footprint in KZN Durban ,service provider to support this by providing a utility bill/ lease or lease agreement.</b>	<b>YES</b>
<b>Registration with CIDB</b>	<b>Valid registration certificate</b>
<b>Registration with ECA (SA)</b>	<b>Valid registration certificate</b>



**STAGE 3: PRICE AND ATNS SPECIFIC GOALS:**

**Evaluation for Price and ATNS specific goals**

Quotations will be evaluated in terms of the ATNS' Procurement Policies and Procedures using the 80:20 point system. 80 points will be awarded for price and 20 points for ATNS specific goals claimed.

<b>PRICE</b>	<b>80</b>
<b>ATNS SPECIFIC GOALS</b>	<b>20</b>

B-BBEE rating certificates are applicable, and points will be allocated in terms of the ATNS specific goals as indicated in the table below. Bidders must submit valid B-BBEE Certificates, requested declarations, utility statements and any other supporting information that may be required to claim ATNS specific goals.

**Note to tenderers: The tenderer must indicate how they claim points for each preference point system in the provided SBD 6.1 attached.**

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system)
51% Black Owned Suppliers (Section 2(1)(d)(i) of the PPPFA)	10	(To be completed by the tenderer in SBD 6.1 attached)
30% Black Woman Owned Suppliers. (Section 2(1)(d)(i) of the PPPFA)	10	(To be completed by the tenderer in SBD 6.1 attached)

This RFQ will be evaluated according to the above on ATNS specific goals. Failure to submit supporting documents may result to a bidder being allocated zero (0) points. Bidders are required to claim ATNS specific goals in the provided **SBD 6.1** attached.



## CONTRACT TERMS

Whilst ATNS have taken every reasonable step to ensure the accuracy of this brief, the Company accepts no liability in relation to the accuracy of any representations made. Tenderer should accept that their tender response is on the basis and reliance of its own judgment and information. ATNS reserves the right to vary the scope and terms as described in this document. If any variation does take place tenderer will be advised as soon as possible in writing.

The successful tenderer will be engaged subject to acceptance of a contract containing the standard Terms and Conditions as given. The contract contains standard clauses including a retention clause for non-satisfactory completion, breach of contract and confidentiality clauses and a requirement for the tenderer to have adequate professional indemnity insurance. All Tenderers must bear in mind that if circumstances dictate, ATNS reserves its right to withdraw from any commitments that will be entered into within this statement of work.

All designs and documentation submitted by the tenderer will be treated as confidential.

***ATNS reserves the right to reject, withdraw or cancel any or all Proposals/Tenders, to undertake discussions with one or more Tenderers and to accept that tender or modified tender which in its sole judgment, will be most advantageous to the Company, price and other evaluation factors having been considered.***