

REQUEST FOR QUOTATION FOR SUPPLY, DELIVERY AND INSTALLATION OF COMPANY VEHICLE SIGNAGE AT ATNS GEORGE AIRPORT

| RFQ REFERENCE NUMBER: | ATNS/FAGG/RFQ09/02/11/2022/23 | |
|-----------------------------------|---|--|
| ISSUE DATE: | 03 November 2022 | |
| CLOSING DATE: | 10 November 2022 | |
| CLOSING TIME: | 15h00, CAT | |
| COMPULSORY BRIEFING SESSION: | N/A | |
| QUOTATION VALIDITY PERIOD: | 90 Days | |
| DESCRIPTION: | APPOINTMENT OF A SUITABLE SERVICE PROVIDER FOR SUPPLY, DELIVERY AND INSTALLATION OF COMPANY VEHICLE IDENTITY SIGNAGE FOR ATNS GEORGE AIRPORT. | |
| RFQ DOCUMENTS MAY BE ADDRESED TO: | Procurement Officer: Simphiwe Qwabe Email address: Simphiweq@atns.co.za NB: Please note our emails can only receive documents that are less 5MB, if documents are more, please send them in separate emails | |
| REQUIRED RETURNABLE DOCUMENTS: | VALID TAX PIN STATUS VALID BEE CERTIFICATE OR SWORN AFFIDAVIT - CERTIFIED CSD REPORT COMPLETED SBD FORMS PRICING SCHEDULE QUOTATION ON THE COMPANY LETTERHEAD | |
| MANDATORY RETURNABLE | CK DOCUMENTS | |
| DOCUMENTS: | N/A | |

ATNS/FAGG/RFQ09/02/11/2022/23

Page 1 of 16



PLEASE NOTE:

ATNS RESERVES THE RIGHT TO APPOINT MORE THAN ONE SERVICE PROVIDER

| PROCUREMENT GRADUATE: | Simphiwe Qwabe |
|-----------------------|----------------------|
| TELEPHONE: | 011 607 1475 |
| E-MAIL: | Simphiweq@atns.co.za |

The ATNS requests your proposal on the services listed hereunder and/or on the available RFQ forms. Please furnish all information as requested and return your proposal on the date stipulated. Late and incomplete / missing documentations will invalidate the proposal submitted. ATNS is not obliged to accept the lowest or any submission received. ATNS reserves the rights to accept the whole or any portion of a quotation.

This RFQ will be evaluated on the basis of the 80:20-point system as stipulated in the ATNS' Procurement Policies and Procedures.



BIDDING STRUCTURE

| Indicate the type of Bidding/Tendering Structure by marking with an 'X' | | |
|---|--|--|
| Individual Bidder | | |
| Joint Venture | | |
| Consortium | | |
| With Sub-Contractors | | |
| | | |
| Other | | |
| If Individual: | | |
| Name of Bidder | | |
| Registration Number | | |
| VAT Registration Number | | |
| Contact Person | | |
| Telephone Number | | |
| Fax Number | | |
| Cell Number(s) | | |
| E-mail Address | | |
| Postal Address | | |
| Physical Address | | |
| If Joint Venture or Consortium | , indicate the name/s of the partners: | |
| Company Name | | |
| Registration Number | | |
| VAT Registration Number | | |
| Contact Person | | |
| Telephone Number | | |
| E-mail Address | | |
| Fax Number | | |
| Postal Address | | |
| Physical Address | | |

ATNS/FAGG/RFQ09/02/11/2022/23

Page 3 of 16



ANNEXTURE A - SPECIFICATION

1. Purpose of the Request for Quotations

ATNS invites suppliers to supply, deliver and install company vehicle identity signage for ATNS George Airport.

i. Detailed Specifications

| Items | Item Description | | otion |
|------------------------------|------------------|---|---------|
| Equipment's | Qty | Specification | Picture |
| Vehicles Identity Signage | 9 | Lettering size: 25 mm wide and 200 mm high Colour: Black. Signage shall be applied to both sides and on the roof of the vehicle. Decal ATNS 1; ATNS 2; ATNS 3 Design, layout and artwork Should last up to 7 years Should be able to be removed after six months or five years | ATNS 2 |
| | | without causing damage to the vehicle's paintwork 3 years warrantee against popping, peeling, fading Artwork to be done by supplier and approved by ATNS Latex printing: High productivity coupled with a total reduction in | |
| | | environmental impact from solvents and eco-solvents. | |

ATNS/FAGG/RFQ09/02/11/2022/23

Page 4 of 16



ii. Rejection

- If the supplier fails to comply with his/her obligations under the order/contract, ATNS
 may reject any part of the items by giving written notice to the supplier specifying the
 reason for rejection and whether and within what period replacement of items or rework are required.
- In the case of items delivered, ATNS may return the rejected items to the supplier at the supplier's risk and expense.



ANNEXTURE B - COSTING TABLE

| Items Description | | Quantity | Unit Price | Total Price |
|----------------------|--|----------|------------|-------------|
| ATNS Vehicle Signage | | 9 | | |
| | | | Sub-Total | |
| | | | VAT @450/ | |
| | | | VAT @15% | |
| | | | VAT Incl. | |
| | | | | |

- All Prices must be quoted in South African Rand, exclusive of VAT
- To facilitate like-for-like comparison, bidders must submit pricing strictly in accordance
 with this price schedule and not utilize a different format. Deviation from this pricing
 schedule will result in a bid being disqualified.
- Provide quoted prices which is inclusive of all items (preparation, material, labour and transport costs).

NB: The pricing schedule must be fully completed (100%) and submitted. Failure to comply with this instruction will result in the bid being disqualified.

ATNS/FAGG/RFQ09/02/11/2022/23

Page 6 of 16



ANNEXTURE C: DELIVERY ADDRESS

| REGIONAL AIRPORTS | DELIVERY ADDRESS |
|----------------------|---|
| GEORGE AIRPORT TOWER | George Airport Old Mosselbay Road George 6529 |

| NAME OF THE COMPANY |
|---------------------|
| DESIGNATION |
| SIGNATURE |
| CSD NUMBER |



The Evaluation of the RFQ:

| Stage 1 | Acquisition strategy (B-BBEE Level 1 to 4) |
|---------|--|
| Stage 2 | Price and BBBEE |

STAGE 1

Preferential Procurement Reform:

The Preferential Procurement Regulations, 2017 pertaining to the Preferential Procurement Policy Framework Act, Act No 5 of 2000.

ATNS Preferential Procurement (PP) requirements as per the ATNS Supply Chain Management Policy which states that ATNS shall deal with suppliers in accordance with the B-BBEE Codes of Good Practice will be taken into consideration. In particular, ATNS shall deal with local B-BBEE suppliers with a B-BBEE contribution of level 1 to level 4.

Suppliers not meeting the requirements of the Preferential Procurement are required to clearly identify any possible teaming arrangement which could be established with South African BBBEE compliant enterprises, and which could result in significant Transfer of Technology and Skills development. Any workable plan to train and promote black businesses or individuals through meaningful participation in this project will be considered favourably by the Company during the Tender evaluation process.

Partnership must be in the form of Joint Venture Agreement or Consortium Agreement between compliant B-BBEE and non-B-BBEE Organisation/or foreign supplier in order to meet the policy requirements.

All responsive tender offers shall be evaluated in terms of functionality and scoring system for Price and B-BBEE. The 80/20 Preference Point System shall be applicable in accordance with the Preferential Procurement Framework Act (No.5) of 2000.

| | REFERENCE | REQUIREMENT | | | YES | | |
|-------------------------------|-----------|------------------|--------------|---|------------|-----|--|
| ATNS/FAGG/RFQ09/02/11/2022/23 | | 09/02/11/2022/23 | Page 8 of 16 | N | lovember 2 | 022 | |



| | | NO |
|-----|--|----|
| 1 | Does the Bidder meet the Preferential Procurement requirements? (If yes, indicate by tick below, if no complete section 2 below) | |
| 1.1 | Suppliers with B-BBEE contribution: Level 1- 4 (this requirement is a must for local suppliers) | |

STAGE 2: PRICE AND B-BBEE: Evaluation for Price and B-BBEE

| PRICE | 80 |
|-------------------|----|
| B-BBEE COMPLIANCE | 20 |

B-BBEE rating certificates are applicable, and points allocated in terms of the B-BBEE Codes of Good Practice guideline as indicated in the table below. Bidders must submit valid B-BBEE Certificates and Statements which will be verified.

| B-BBEE Status Level of Contributor | Number of Points (80/20 System) |
|------------------------------------|---------------------------------|
| 1 | 20 |
| 2 | 18 |
| 3 | 14 |
| 4 | 12 |
| 5 | 8 |
| 6 | 6 |
| 7 | 4 |
| 8 | 2 |
| Non-compliant contributor | 0 |

CONTRACT TERMS

Whilst ATNS have taken every reasonable step to ensure the accuracy of this brief, the Company accepts no liability in relation to the accuracy of any representations made. Tenderer should accept that their tender response is on the basis and reliance of its own judgment and information. ATNS reserves the right to vary the scope and terms as described in this document. If any variation does take place tenderer will be advised as soon as possible in writing.

ATNS/FAGG/RFQ09/02/11/2022/23 Page 9 of 16 November 2022

ISO 9001 certified



The successful tenderer will be engaged subject to acceptance of a contract containing the standard Terms and Conditions as given. The contract contains standard clauses including a retention clause for non-satisfactory completion, breach of contract and confidentiality clauses and a requirement for the tenderer to have adequate professional indemnity insurance. All Tenderers must bear in mind that if circumstances dictate, ATNS reserves its right to withdraw from any commitments that will be entered into within this statement of work.

All designs and documentation submitted by the tenderer will be treated as confidential.

ATNS reserves the right to reject, withdraw or cancel any or all Quotations/Tenders, to undertake discussions with one or more Tenderers and to accept that tender or modified tender which in its sole judgment, will be most advantageous to the Company, price and other evaluation factors having been considered.

ATNS/FAGG/RFQ09/02/11/2022/23

Page 10 of 16



PART A INVITATION TO BID

| YOU ARE HERE | BY INVITED TO | BID FOR REQUIREMENTS OF T | HE (NAME OF DEF | PARTMENT | / PUBLIC ENTIT | Y) | | | | |
|--|---|---------------------------------------|-----------------|------------------|---|---------------------|---------|------------|--|--|
| BID NUMBER: | ATNS/FAGG/RFQ09/02/11/2022/23 CLOSING DATE: | | 10 No | ovember 2022 | CLOSING | TIME: | 15h00 | | | |
| DESCRIPTION | · | ation for Supply and Delivery OF Comp | , , | | | | | | | |
| BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS) | | | | | | | | | | |
| RFQ can be sent by email to: Simphiweq@atns.co.za | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO | | | | | TECHNICAL ENQUIRIES MAY BE DIRECTED TO: | | | | | |
| CONTACT PERSON | | Simphiwe Qwabe | | CONTACT PERSON | | | | | | |
| TELEPHONE NU | IMBER | 011 607 1475 | | TELEPHONE NUMBER | | | | | | |
| FACSIMILE NUM | 1BER | N/A | | FACSIMILE NUMBER | | | | | | |
| E-MAIL ADDRES | | Simphiweq@atns.co.za | | E-MAIL ADDRESS | | | | | | |
| SUPPLIER INFORMATION | | | | | | | | | | |
| NAME OF BIDDE | ₽ | | | | | | | | | |
| POSTAL ADDRESS | | | | | | | | | | |
| STREET ADDRE | SS | | | | | | | | | |
| TELEPHONE NUMBER | | CODE | | NUMBER | | | | | | |
| CELLPHONE NUMBER | | | | | | | | | | |
| FACSIMILE NUMBER | | CODE | | NUMBER | | | | | | |
| E-MAIL ADDRESS | | | | | | | | | | |
| VAT REGISTRAT | TION NUMBER | | | | | | | | | |
| SUPPLIER | COMPLIANCE | TAX COMPLIANCE SYSTEM | | | CENTRAL | | | | | |
| STATUS | | PIN: | | OR | SUPPLIER | | | | | |
| | | | | | DATABASE | | | | | |
| B-BBEE STA | TUS LEVEL | TICK APPLICABLE BOX | | B-BBEE | No: STATUS LE | MAAA EVEL ITIO | N ADDLI | CABLE BOX] | | |
| VERIFICATION (| | HON APPLICABLE BOX | | | STATUS LE AFFIDAVIT | EVEL [IIIC | K APPLI | CABLE BUX | | |
| , Lian Iozanola | | | | 31131117 | ID/WII | | | | | |
| | | ☐ Yes ☐ No | | | | | Yes | □No | | |
| | | | | | | | | | | |
| [A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO | | | | | | | | | | |
| QUALIFY FOR PREFERENCE POINTS FOR B-BBEE] | | | | | | | | | | |

ATNS/FAGG/RFQ09/02/11/2022/23

Page 11 of 16



| ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED? | □Yes □No [IF YES ENCLOSE PROOF] | ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED? | [IF YES, ANSWER THE QUESTIONNAIRE BELOW] | | | | |
|---|-------------------------------------|--|--|--|--|--|--|
| QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS | | | | | | | |
| IS THE ENTITY A RESIDENT OF | THE REPUBLIC OF SOUTH AFRICA (RSA)? | ☐ YES ☐ NO | | | | | |
| DOES THE ENTITY HAVE A BRA | NCH IN THE RSA? | ☐ YES ☐ NO | | | | | |
| DOES THE ENTITY HAVE A PER | MANENT ESTABLISHMENT IN THE RSA? | ☐ YES ☐ NO | | | | | |
| DOES THE ENTITY HAVE ANY S | OURCE OF INCOME IN THE RSA? | ☐ YES ☐ NO | | | | | |
| IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? | | | | | | | |
| IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW. | | | | | | | |

ATNS/FAGG/RFQ09/02/11/2022/23

Page 12 of 16



PART B

TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED- (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

| NB: FAIL | URE TO F | PROVIDE / | OR COMPLY | WITH AN | OF THE | ABOVE P | ARTICULARS | MAY | RENDER | THE |
|----------|-----------|-----------|-----------|---------|--------|---------|------------|-----|--------|-----|
| E | BID INVAL | ID. | | | | | | | | |

| SIGNATURE OF BIDDER: | |
|---|------------|
| CAPACITY UNDER WHICH THIS BID IS SIGNED: | |
| (Proof of authority must be submitted e.g., company r | esolution) |
| DATE. | |

ATNS/FAGG/RFQ09/02/11/2022/23

Page 13 of 16



1 PROTECTION OF PERSONAL INFORMATION

- 1.1 The Service Provider shall ensure that its employees, representatives, and officers, comply with the provisions of the Protection of Personal Information Act, 2013 ("POPIA") and all other applicable data protection laws and, without limitation to the aforegoing, shall ensure the security and confidentiality of all Personal Information processed by that Party is in accordance with POPIA and all other applicable data protection laws.
- 1.2 The Service Provider must only process personal information of the Company and third parties on behalf of the Company, with the Company's knowledge or authorisation, treat such information which comes to their knowledge as confidential and must not disclose it unless required by law or in the course of the proper performance of the Service Provider's duties. The Service Provider must comply with the responsible party's obligations in clause section 19 of POPIA.
- 1.3 Where the Service Provider, its agents, subcontractors, officers, directors, shareholders, representatives, or employees has/have access to any Personal Information held by the Company for any reason in connection with this Agreement or is/are supplied with or otherwise provided with Personal Information by the Company or on behalf of the Company for any purpose, or are supplied with or otherwise provided with Personal Information relating to the Services, the Service Provider shall:
 - 1.3.1 process such Personal Information only for purposes of performing its/their obligations under this Agreement and shall not otherwise modify, amend or alter the contents of such Personal Information or disclose or permit the disclosure of such Personal Information to any third party, unless specifically authorised to do so by the Company or as required by law or any regulatory authority, and shall take all such steps as may be necessary to protect and safeguard such Personal Information.
 - 1.3.2 without prejudice to the generality of the foregoing, ensure that appropriate,

ISO 9001 certified



reasonable technical and organisational measures shall be taken by it/them to prevent –

- 1.3.2.1 the unauthorised or unlawful processing of such Personal Information; and
- 1.3.2.2 the accidental loss or destruction of, or damage to, such Personal Information; and
- 1.3.2.3 promptly notify the Company when it becomes aware of any unauthorised, unlawful, or dishonest conduct or activities, or any breach of the terms of this Agreement relating to Personal Information.
- 1.4 The Service Provider shall be liable for all claims, demands, actions, costs, expenses (including but not limited to reasonable legal costs and disbursements), fines, losses and damages arising from or incurred by reason of any wrongful processing of any Personal Information by the Service Provider (including its agents, subcontractors, officers, representatives, or employees) for any breach of its obligations or warranties in terms of clause.
- 1.5 Both Parties will comply with their obligations under POPIA in relation to personal information for which they are the responsible party.
- 1.6 The Service Provider must notify the Company immediately where there are reasonable grounds to believe that personal information has been accessed or acquired by any unauthorised person (Data Breach) and must assist the Company, at its own cost: a) with any investigation or notice to the Regulator or data subjects that the Company may make in relation to a Data Breach; and b) in responding to any directions by the Regulator to publicise the Data Breach, including assisting the Company to make public announcements if required.
- 1.7 The Service Provider indemnifies the Company against any civil or criminal action or administrative fine or other penalty or loss as a result of the Service Provider's breach of this clause.

1. POPIA CONSENT

ISO 9001 certified

Eastgate Office Park, Block C,



- 1.1 The Service Provider, by submitting its proposal/ quotation, consents to the use of his/her personal information contained therein and confirms that:
- 1.1.1 The information is voluntarily supplied, without undue influence from any party; and
- 1.1.2 The information is necessary for the purposes of the engagement with ATNS.
- 1.2 The tenderer acknowledges that he /she is aware of his/her right to:
- 1.2.1 Access the information at any reasonable time for the purposes of rectification thereof.
- 1.2.2 Object to the processing of the information.
- 1.2.3 Lodge a complaint with the Information Regulator.